

# CTC THIRD SECTOR

**Research | Strategy | Marketing and Fund Raising | Service Delivery | Government Relations**

- Conduct research into State and Federal Health Policy and Direction
- Forecast demand for aero-medical rescue, Police support, Fire support, search and rescue services in Western Victoria
- Feasibility study and business plan for the expansion of rescue services into New England and North Western area of NSW
- Develop and present business case for provision of Multi-purpose EMS helicopter services in Western Victoria to State Government
- Developing multi scenario Business Plans for EMS Helicopter Business based in Greater Sydney and Illawara Basin
- Negotiate supply of aero medical services to NSW Health Department
- Develop Reserve Trust Plan of Management for National Not For Profit Organisation
- Prepare tender responses of supply of health services by 3<sup>rd</sup> Sector provider
- Assist with negotiation of prices and contract terms and conditions in for NFP provider to the NSW Department of Health
- Develop 5 year Operations Plan and associated budgets for Air Surveillance and Rescue Service
- Recruit a Marketing Manager for a Australian 3<sup>rd</sup> Sector icon organisation
- Develop 10 year financial model to support pricing submissions for an expanded rescue services for Sydney, Wollongong and Orange.
- Developed 10 year financial models for Aviation Businesses in Metropolitan and Regional NSW and Regional Victoria
- Develop and operate financial models to assess a range of capital equipment types and funding options for 3<sup>rd</sup> Sector providers
- Complete Third Sector industry study and positioning paper for submission to the Australian Productivity Commission
- Develop and conduct Third Sector leaders forum to develop industry policy recommendations
- Arrange and conduct communications and relationship building activities for NFP providers in the Health sector

**CTC Consulting Group | Third Sector Projects**

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- Assess impact of Productivity Commission Draft Study into NFP sector of a National 3<sup>rd</sup> sector player and assist with response to Productivity Commission

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